

Who we are

Capmation is an IT consulting and development firm that helps our partners modernize, automate, and maximize their business and IT investments.

Key differentiators

Better teams

Our highly skilled and trained nearshore development team brings transparency, accountability, and collaboration to every client engagement. Our nearshore model offers our partners a better, more cost-effective IT experience.

Better approach

The real value we bring is understanding your goals and offering valuable—sometimes unexpected—insight on how to get there. We'll help you develop innovative, forward-thinking solutions that seize opportunities, improve efficiencies and support the way you do business.

Better results

Our scalable, results-driven teams and tried and true approach delivers high-quality solutions that increase ROI and propel businesses forward.

Technology focus

- AI/Machine Learning
- Application Modernization
- Automation - QA/Testing
- Cloud Integration/Migration
- Data Analytics/Data Modernization
- DevOps
- Front-End Web/Mobile (UI/UX)
- Full-Stack Software Development
- IoT (Internet of Things)
- OutSystems - Low Code (2021 Partner of the Year)

Industries we serve

- Agriculture
- Cannabis
- Construction
- Financial Services
- Healthcare Software
- Manufacturing/Distribution
- Medical Device
- Private Equity

History

Since 2003, we've partnered with high-growth companies across all industries, from strategic startups to Fortune 500s.

From small boutique to global partner

Capmation began as a small boutique consulting and development team in Minneapolis serving a select group of clients with high-end custom services. As the software industry became global, we wanted to offer our clients something different.

We created an alternative to on-shore or off-shore development—one that's cost effective, eliminates time zone issues and language barriers, has a strong focus on collaboration, and keeps accountability at the forefront.

Our nearshore development model includes teams in the U.S. and South America.

Changing lives

While Capmation's expertise is in developing innovative technology, our deeper mission is focused on changing lives. By investing in multi-disciplined global teams that build trusted and long-term business partnerships, we inspire to build something bigger than a profitable business model. Our goal is to enhance the lives of our team members, communities and partners in more meaningful ways.

Locations



To learn more about Capmation, log on to [Capmation.com](https://www.capmation.com) or call 866.374.7639.

 **Leadership****Dave Ward – President and CEO**

Dave Ward is Capmation's founder, CEO and Principal Architect. With 25 years of software development experience, Dave oversees the technology vision of the company and works with partners to realize their business goals through innovative and revenue-generating technology. Dave's success stems from his keen ability at questioning, communicating, thinking creatively, working within budgets, breaking through obstacles, and anticipating future needs. His decades of development experience allow him to provide Capmation's clients with practical, real-world solutions that make meaningful impacts and maximize their returns on investment. He has a Bachelor's degree in Mechanical Engineering and a Master's degree in Software Engineering from the University of Minnesota.

**Dan McLean – Senior Vice President of Business Strategy**

Dan McLean comes to Capmation with 25-plus years of leadership and sales experience, with the last 22 coming in the Business and IT consulting industry. Dan drives Capmation's strategy, project management and sales and marketing. He's adept at helping clients uncover their business goals and transforming them into technology ROIs. His strong background in IT Workforce Solutions, Permanent Placement and consulting—combined with his understanding of high technology environments—offers him the unique ability to attract, assess and deliver exceptional technology consulting talent. He has a Bachelor's degree in Organizational Leadership from Purdue University's School of Technology.

**Jennifer Johnson – Senior Vice President of Finance and Operations**

Jennifer Johnson guides Capmation's evolution in the areas of operations and finance. She brings 23 years of experience building strong cultures and sound strategies for growth. She has an impressive track record for building world-class client and employee experiences through more efficient processes. Jennifer has achieved many honors including Central Minnesota's "5 Under 40" by Times Media, Finance & Commerce's Top Women in Finance, and Minneapolis St Paul Business Journal's CFO of the Year (Medium Private Company). She has a Bachelor's degree in accounting from St. Cloud State University and was a Certified Public Accountant.

**Camila Mejia – Program Manager**

Camila Mejia oversees Capmation's business analysts and project managers. As Project Manager, she provides exceptional strategic guidance, identifies client needs and business gaps and helps ensure quality results. Her experience includes working in process development and project delivery at IBM and as a Financial Controller in the telecommunications industry. Camila is certified in UI/UX from the UX Design Institute and also holds certifications in PMP and ITIL. She has a Bachelor's degree in Marketing and an Associate's degree in International Business from the University of Arkansas.



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